**MILLER COLLEGE OF BUSINESS MINORS** **Effective Fall 2013**
**(Open to NON-BUSINESS majors)**

**There are several business minors that are open to a student with a major outside the Miller College of Business. Please note that only one (1) business minor is permitted as a non-business major except for Economics, which may be used in combination with any other business minor. It is recommended that you consult with your departmental major advisor to verify compatibility.**

**BUSINESS INFORMATION TECHNOLOGY (15 hours)**

| | | | |
|---|---|---|---|
| ISOM | 125 | (3) | Microcomputer Applications for Business |
| ISOM | 135 | (3) | Business Information Systems |
| ISOM | 226 | (3) | Business Systems Application Development |
| ISOM | 249 | (3) | Foundations of Business Communication |

Three (3) hours from: ISOM 300, 317, 340, 413, 450

**CONSUMER FINANCE (15 hours)**

| | | | |
|---|---|---|---|
| BL | 160 | (3) | Consumer Law |
| FIN | 110 | (3) | Personal Finance |
| FIN | 255 | (3) | Introduction to Financial Investments |
| RE | 230 | (3) | Real Estate Principles |
| RMI | 270 | (3) | Principles of Risk Management and Insurance |

**ECONOMICS (18 hours)**

| | | | |
|---|---|---|---|
| ECON | 201 | (3) | Elementary Microeconomics |
| ECON | 202 | (3) | Elementary Macroeconomics |

Twelve (12) hours from: electives in Economics with at least nine (9) hours from 300/400 level Economics courses.

**ENTREPRENEURSHIP (18 hours)**

| | Fall | | | Spring | | |
|---|---|---|---|---|---|---|
| First Year | MGT 241 | (3) | The Entrepreneurial Experience | ACC 200 | (3) | Accounting for New Ventures |
| | ECON 116 | (3) | Survey Ideas | | | |
| | or | | | | | |
| | ECON 201 | (3) | Elementary Microeconomics | | | |
| Second Year | Fall | | | Spring | | |
| | MGT 342 | (3) | Marketing for New Ventures | FIN 243 | (3) | Finance for New Ventures |
| | | | | MGT 345 | (3) | Management for New Ventures |

Not open to students minoring in Business Information Technology, Consumer Finance, Foundations of Business, Foundations of Management, Legal Studies in Business, Marketing, Professional Selling, or Risk Management and Insurance

**FINANCIAL PLANNING (15 hours)**

| | | | |
|---|---|---|---|
| ACC | 401 | (3) | Introduction to Taxation |
| BL | 367 | (3) | Estate Planning and Administration |
| FIN | 310 | (3) | Principles of Investments 1 |
| RMI | 270 | (3) | Principles of Risk Management and Insurance |
| RMI | 330 | (3) | Employee Benefits and Retirement Planning |

**FOUNDATIONS OF BUSINESS (21 hours)**

| | | | |
|---|---|---|---|
| ACC | 201 | (3) | Principles of Accounting 1 |
| ACC | 202 | (3) | Principles of Accounting 2 |
| BL | 260 | (3) | Principles of Business Law |
| ECON | 201 | (3) | Elementary Microeconomics |
| ECON | 202 | (3) | Elementary Macroeconomics |
| ECON | 221 | (3) | Business Statistics |
| ISOM | 135 | (3) | Business Information Systems |

**FOUNDATIONS OF MANAGEMENT (21 hours)**

| | | | |
|---|---|---|---|
| ACC | 201 | (3) | Principles of Accounting 1 |
| ECON | 116 | (3) | Survey Ideas |
| | **or** | | |
| ECON | 201 | (3) | Elementary Microeconomics |
| ISOM | 135 | (3) | Business Information Systems |
| ISOM | 251 | (3) | Introduction Operations Management |
| MGT | 300 | (3) | Managing Behavior in Organizations |
| MGT | 341 | (3) | Introduction to Entrepreneurship |
| MGT | 361 | (3) | Managing Human Resources |

**INFORMATION SYSTEMS (15 hours)**

Open only to Computer Science majors

| | | | |
|---|---|---|---|
| ISOM | 135 | (3) | Business Information Systems |
| ISOM | 300 | (3) | Project Management |
| ISOM | 412 | (3) | Business Process Analysis and Design |
| ISOM | 450 | (3) | E-Commerce Design and Applications |

Select three (3) hours from: ISOM 413, 415, 430, 490

**INFORMATION SYSTEMS (15 hours)**

| | | | |
|---|---|---|---|
| ISOM | 135 | (3) | Business Information Systems |
| ISOM | 226 | (3) | Business Systems Application Development |
| ISOM | 300 | (3) | Project Management |
| ISOM | 413 | (3) | Database Management Systems |

Select three (3) hours from: ISOM 410, 412, 415, 430, 450

**LEGAL STUDIES IN BUSINESS (18 hours)**

Required nine (9) hours

| | | | |
|---|---|---|---|
| BL | 260 | (3) | Principles of Business Law |
| BL | 363 | (3) | Uniform Commercial Code Law |
| RMI | 270 | (3) | Principles of Risk Management and Insurance |

Select nine (9) hours from: BL 362, 367, ECON 346, POLS 347, RE 230, 332, RMI 473

**MARKETING (18 hours)**

| | | | |
|---|---|---|---|
| MKG | 300 | (3) | Principles of Marketing |

Fifteen (15) hours from: 300/400 Marketing courses with at least six (6) hours from Marketing 400 level classes.
NOTE: Students must have an overall GPA of 2.250 or higher to apply.

**OPERATIONS MANAGEMENT (15 hours)**

| | | | |
|---|---|---|---|
| ISOM | 300 | (3) | Project Management |
| ISOM | 351 | (3) | Operations Management |
| ISOM | 355 | (3) | Quality Management |

Select six (6) hours from: ISOM 452, 453, 454, 459

**PROFESSIONAL SELLING (18 hours)**

| | | | | |
|---|---|---|---|---|
| MKG | 300 | (3) | Principles of Marketing | (Fall, Spring, Summer) |
| MKG | 325 | (3) | Professional Selling | (Fall, Spring, Summer) |
| MKG | 427 | (3) | Sales Management | (Fall, Spring) |
| MKG | 429 | (3) | Sales Technology Application | (Fall Only) |

Six (6) hours from: MKG 367, 369, 425, 460, 495, 497

NOTE: Students must have an overall GPA of 2.250 or higher to apply.

**RISK MANAGEMENT and INSURANCE (15 hours)**

Select fifteen (15) hours from: RMI 270, 330, 369, 371, 377, 378, 473, 497; FIN 110 or 255 or 310 or BL 260

**Six Sigma (18 hours)**

| | | | |
|---|---|---|---|
| ECON | 221 | (3) | Business Statistics |
| ISOM | 321 | (3) | Quantitative Business Analyses |
| | 355 | (3) | Quality Management |
| MATH | 111 | (3) | Pre-Calculus Algebra |
| TMFG | 365 | (3) | Advanced Six Sigma |
| | 465 | (3) | Six Sigma Project 1 |

Students can add Professional Certification, with permission, by completing the following:

| | | | |
|---|---|---|---|
| TMFG | 469 | (3) | Six Sigma Project 2 |

(C or better grade required in MATH 111, a passing grade in MATH 132, 161, 162, 165, or 166 may substitute for MATH 111.)